

Message Text

UNCLASSIFIED

PAGE 01 LAGOS 03532 201427Z
ACTION AF-10

INFO OCT-01 ISO-00 EB-08 /019 W
-----061425 201533Z /46

R 201400Z MAR 78
FM AMEMBASSY LAGOS
TO USDOC WASHDC
INFO SECSTATE WASHDC 7297
AMCONSUL IBADAN
AMCONSUL KADUNA

UNCLAS LAGOS 03532

E.O. 11652: N/A
TAGS: BEXP, NI
SUBJECT: REQUEST FOR AIR CONDITIONER FRANCHISE

1. MR. S. ADESINA OF K.P. TAYLOR LTD., PMB 3106, SURULERE
LAGOS HAS DISCUSSED WITH THE EMBASSY THE POSSIBILITY OF SECURING
PHILCO AIR CONDITIONING FRANCHISE IN NIGERIA. PRESENTLY, PHILCO
AIR CONDITIONING IS REPRESENTED BY WEIDE AND COMPNY, WHICH IS
ALSO THE GRUNDIG AGENT. PHILCO USERS COMPAIN THAT PHILCO DISTRIBUTION
IN NIGERIA IS PLAGUED BY INADEQUATE SERVICING, SHORTAGES OF SPARE
PARTS AND SLOW DELIVERY.

2. K.P. TAYLOR LTD. IS A SMALLER DISTRIBUTOR AND SPECIALIZES
IN AIRCONDITIONING SYSTEMS, COLD STORAGE, REFRIGERATION AND
GENERATORS. THE COMPANY HAS SENT A FEASIBILITY STUDY TO
PHILCO. COULD COMMERCE CONTACT:

MR. WILLIAM G. COOPER
SALES MANAGER, AFRICA AND EUROPE
PHILCO INTERNATIONAL CORPORATION
1720 WALTON ROAD
BLUE BELL, PENNSYLVANIA 19422
TELEPHONE: (215) 825-5250

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AND LET US KNOW PHILCO'S POSITION.
EASUM

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 20 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978LAGOS03532
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780122-0875
Format: TEL
From: LAGOS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780348/aaaabofe.tel
Line Count: 57
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 994cf2c3-c288-dd11-92da-001cc4696bcc
Office: ACTION AF
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 08 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3270431
Secure: OPEN
Status: NATIVE
Subject: REQUEST FOR AIR CONDITIONER FRANCHISE
TAGS: BEXP, NI
To: COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/994cf2c3-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014